

PAP Analysis for Disrupting Compliance: The Impact of a Randomized Tax Holiday in Uruguay

2023-05-06

```
#####  
# PAP 1 & 2 code execution  
# Last revised April 2023  
#####  
  
# Basic setup --  
rm(list=ls())  
set.seed(1234)  
options(scipen=99999, digits=3)  
  
#####  
message("required libraries, setwd & load functions")  
  
## required libraries, setwd & load functions  
  
# Load/install packages --  
if (!require("pacman")) install.packages("pacman")  
  
## Loading required package: pacman  
  
pacman::p_load(  
  plyr,  
  ggplot2,  
  reshape2,  
  zoo,  
  sandwich,  
  AER,  
  xtable,  
  stats,  
  tidyr,  
  dplyr,  
  weights,  
  estimatr  
)  
  
conflicted::conflicts_prefer(dplyr::filter)  
  
## [conflicted] Will prefer dplyr::filter over any other package.
```

```

#Set wd ---
home <-dirname(rstudioapi::getActiveDocumentContext())$path
setwd(home)

#load functions ---
source("t_test.R")

#####
# PAP 1 - NATURAL AND FIELD EXPERIMENTS

message("load data")

## load data

load("panel_taxtime.Rda")
load("naturalex_debt_gtp.Rda")
load("fieldex_data.Rda")

#####
message("Clean & add new variables")

## Clean & add new variables

# switch tax names to english
taxes_panel$tax <- taxes_panel$TRIBUTO
taxes_panel$tax <- as.factor(taxes_panel$tax)
levels(taxes_panel$tax) <- c("Property", "Vehicle", "Sewage", "Head")

# check when the holiday takes place for each tax
holiday <- taxes_panel %>% dplyr::filter(cuota_exonerada==1) %>% group_by(tax) %>%
  dplyr::summarise(
    holiday_start = min(t),
    holiday_end = max(t)
  )

holiday

## # A tibble: 4 x 3
##   tax      holiday_start holiday_end
##   <fct>      <int>      <int>
## 1 Property         1         4
## 2 Vehicle        -2         3
## 3 Sewage          1         7
## 4 Head            2         8

# For the treatment group, we replace with NAs the observations under the holiday
taxes_panel <- taxes_panel %>% inner_join(holiday)

## Joining with 'by = join_by(tax)'

```

```

taxes_panel$en_fecha[taxes_panel$TREATMENT==1 &
                    taxes_panel$t>=taxes_panel$holiday_start &
                    taxes_panel$t<=taxes_panel$holiday_end] <- NA
taxes_panel$nr_paymntsowed[taxes_panel$TREATMENT==1 &
                           taxes_panel$t>=taxes_panel$holiday_start &
                           taxes_panel$t<=taxes_panel$holiday_end] <- NA

# missed payment variable
taxes_panel$missed_payment <- as.numeric(taxes_panel$en_fecha==0)

# compliance variable
taxes_panel$compliance <- as.numeric(taxes_panel$nr_paymntsowed==0)

# drop some rows
taxes_panel <- taxes_panel[!(taxes_panel$tax=="Vehicle" &
                             taxes_panel$t %in% c(23,24)),]

#####
# GRAPHICAL ANALYSIS - NATURAL EXPERIMENT. Impact of the tax holiday lottery

#Missed current payments
#Compliance
#Cumulative missed payments

## By type of tax

#prep data
plot_data <- taxes_panel %>% filter(ES_BP==1) %>%
  group_by(tax, t, TREATMENT) %>% dplyr::summarize(
    N = n(),

    # missed current payment
    missed_payment_mean = mean(missed_payment, na.rm=T),
    se_missed_payment_mean = sd(missed_payment, na.rm=T)/sqrt(N),
    missed_payment_upper= missed_payment_mean + qnorm(.975)*(se_missed_payment_mean),
    missed_payment_lower= missed_payment_mean - qnorm(.975)*(se_missed_payment_mean),

    compliance_mean = mean(compliance, na.rm=T),
    se_compliance_mean = sd(compliance, na.rm=T)/sqrt(N),
    compliance_upper= compliance_mean + qnorm(.975)*se_compliance_mean,
    compliance_lower= compliance_mean - qnorm(.975)*se_compliance_mean,

    nr_missed_mean = mean(nr_paymntsowed, na.rm=T),
    se_nr_missed_mean = sd(nr_paymntsowed, na.rm=T)/sqrt(N),
    nr_missed_upper= nr_missed_mean + qnorm(.975)*(se_nr_missed_mean),
    nr_missed_lower= nr_missed_mean - qnorm(.975)*(se_nr_missed_mean)

  )

```

```

## 'summarise()' has grouped output by 'tax', 't'. You can override using the
## '.groups' argument.

```

```
plot_data <- plot_data %>% inner_join(holiday)
```

```
## Joining with 'by = join_by(tax)'
```

```
plot_data$Winner <- as.factor(plot_data$TREATMENT)
```

```
# missed payment figure ---
```

```
plot_data %>% filter(t>-15 & t<21) %>%  
ggplot(aes(x=t, y=missed_payment_mean, color=Winner)) +  
  facet_wrap(tax ~ . , scales = "free_y") +  
  geom_rect(aes(xmin=holiday_start, xmax=holiday_end, ymin=-Inf, ymax=Inf),  
            fill="gray80", color="gray80", alpha=.1) +  
  geom_vline(aes(xintercept = 0)) +  
  geom_point(size=2.4) +  
  #ylim(0, .5) +  
  xlim(-15,20) +  
  xlab("bills since tax holiday") +  
  ylab("mean of missed current payment") +  
  geom_errorbar(aes(ymin=missed_payment_lower,  
                   ymax=missed_payment_upper), # colour="blue",  
               width=.3, alpha=.75) +  
  scale_color_brewer(palette="Set1") +  
  ggtitle("Missed Payment") +  
  theme_minimal() +  
  theme(plot.title = element_text(size = rel(1.2)),  
        axis.text = element_text(size = rel(1)),  
        axis.title.y = element_text(size = rel(1)),  
        axis.title.x = element_text(size = rel(1)),  
        strip.text.x = element_text(size = rel(1.2)),  
        legend.position = "bottom")
```

Missed Payment



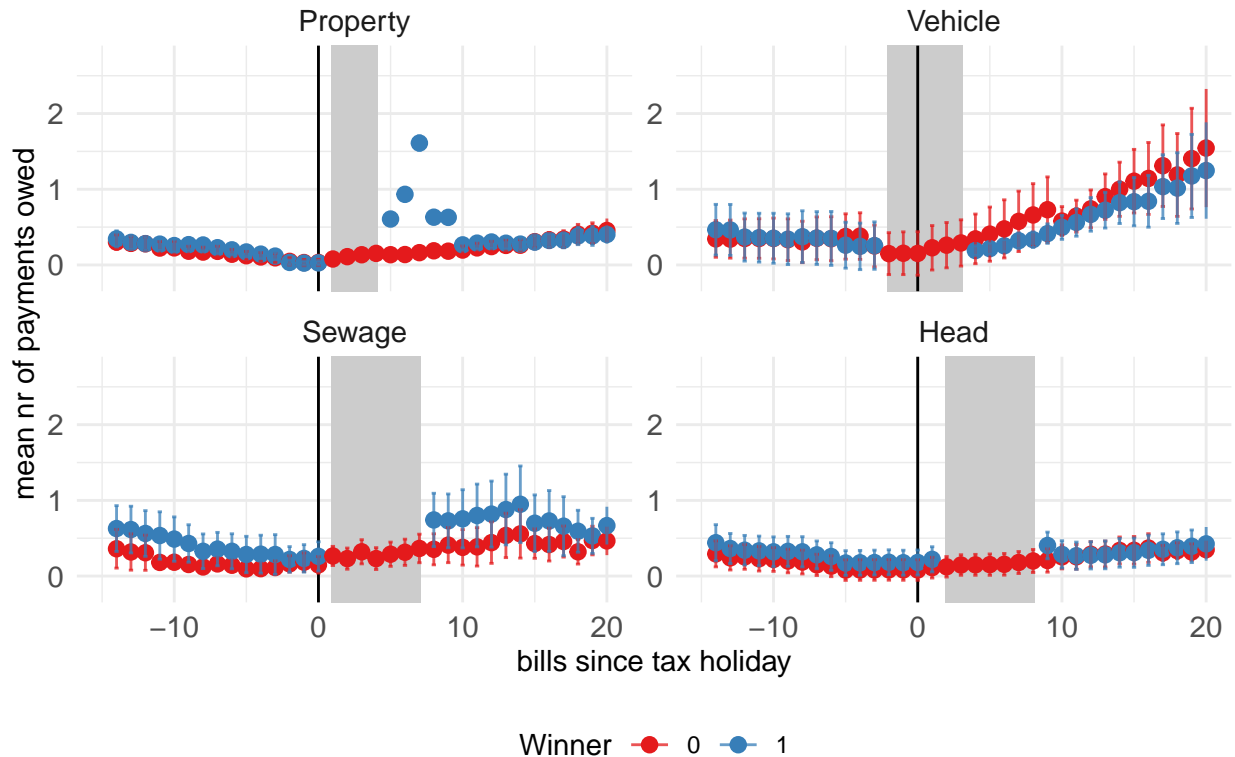
```
# compliance figure ---
plot_data %>% filter(t>-15 & t<21) %>%
  ggplot(aes(x=t, y=compliance_mean, color=Winner)) +
  facet_wrap(tax ~ . , scales = "free_y") +
  geom_rect(aes(xmin=holiday_start, xmax=holiday_end, ymin=-Inf, ymax=Inf),
            fill="gray80", color="gray80", alpha=.1) +
  geom_vline(aes(xintercept = 0)) +
  geom_point(size=2.4) +
  #ylim(0, .5) +
  xlim(-15,20) +
  xlab("bills since tax holiday") +
  ylab("mean of compliance") +
  geom_errorbar(aes(ymin=compliance_lower,
                    ymax=compliance_upper), # colour="blue",
                width=.3, alpha=.75) +
  scale_color_brewer(palette="Set1") +
  ggtitle("Compliance") +
  theme_minimal() +
  theme(plot.title = element_text(size = rel(1.2)),
        axis.text = element_text(size = rel(1)),
        axis.title.y = element_text(size = rel(1)),
        axis.title.x = element_text(size = rel(1)),
        strip.text.x = element_text(size = rel(1.2)),
        legend.position = "bottom")
```

Compliance



```
# nr missed payments figure ---
plot_data %>% filter(t>-15 & t<21) %>%
  ggplot(aes(x=t, y=nr_missed_mean, color=Winner)) +
  facet_wrap(tax ~ . , scales = "free_y") +
  geom_rect(aes(xmin=holiday_start, xmax=holiday_end, ymin=-Inf, ymax=Inf),
            fill="gray80", color="gray80", alpha=.1) +
  geom_vline(aes(xintercept = 0)) +
  geom_point(size=2.4) +
  ylim(-.2, 2.75) +
  xlim(-15,20) +
  xlab("bills since tax holiday") +
  ylab("mean nr of payments owed") +
  geom_errorbar(aes(ymin=nr_missed_lower,
                    ymax=nr_missed_upper), # colour="blue",
                width=.3, alpha=.75) +
  scale_color_brewer(palette="Set1") +
  ggtitle("Cumulative Missed Payments") +
  theme_minimal() +
  theme(plot.title = element_text(size = rel(1.2)),
        axis.text = element_text(size = rel(1)),
        axis.title.y = element_text(size = rel(1)),
        axis.title.x = element_text(size = rel(1)),
        strip.text.x = element_text(size = rel(1.2)),
        legend.position = "bottom")
```

Cumulative Missed Payments



```
## All taxes together
#Prep data

#for this we first need to standardize the timeline
taxes_panel$t_st <- taxes_panel$t

# drop data within holiday window for all eligible taxpayers
taxes_panel <- taxes_panel %>% filter(!(ES_BP==1 & t>0 & t<=holiday_end))
# for eligibles, fix full timeframe so that first payment period after holiday is always 3
taxes_panel$t_st[taxes_panel$ES_BP==1 & taxes_panel$t > 0] <-
  taxes_panel$t - taxes_panel$holiday_end + 3

# drop data within holiday window (but outside the standard 3 payment period holiday)
# for all ineligible taxpayers
taxes_panel <- taxes_panel %>% filter(!(ES_BP==0 & t>=4 & t<= holiday_end))

holiday
```

```
## # A tibble: 4 x 3
##   tax      holiday_start holiday_end
##   <fct>          <int>         <int>
## 1 Property           1             4
## 2 Vehicle           -2             3
## 3 Sewage             1             7
## 4 Head              2             8
```

```

taxes_panel$tst <- taxes_panel$holiday_end - 3

taxes_panel$t_st <- ifelse((taxes_panel$ES_BP==1 & taxes_panel$t > 0) |
  (taxes_panel$ES_BP==0 & taxes_panel$t > 4),
  taxes_panel$t - taxes_panel$tst, taxes_panel$t)

plot_data <- taxes_panel %>% filter(ES_BP==1) %>%
  group_by(t_st, TREATMENT) %>% dplyr::summarize(
    N = n(),

    # missed current payment
    missed_payment_mean = mean(missed_payment, na.rm=T),
    se_missed_payment_mean = sd(missed_payment, na.rm=T)/sqrt(N),
    missed_payment_upper= missed_payment_mean + qnorm(.975)*(se_missed_payment_mean),
    missed_payment_lower= missed_payment_mean - qnorm(.975)*(se_missed_payment_mean),

    compliance_mean = mean(compliance, na.rm=T),
    se_compliance_mean = sd(compliance, na.rm=T)/sqrt(N),
    compliance_upper= compliance_mean + qnorm(.975)*se_compliance_mean,
    compliance_lower= compliance_mean - qnorm(.975)*se_compliance_mean,

    nr_missed_mean = mean(nr_paymntsowed, na.rm=T),
    se_nr_missed_mean = sd(nr_paymntsowed, na.rm=T)/sqrt(N),
    nr_missed_upper= nr_missed_mean + qnorm(.975)*(se_nr_missed_mean),
    nr_missed_lower= nr_missed_mean - qnorm(.975)*(se_nr_missed_mean)

  )

```

'summarise()' has grouped output by 't_st'. You can override using the
'.groups' argument.

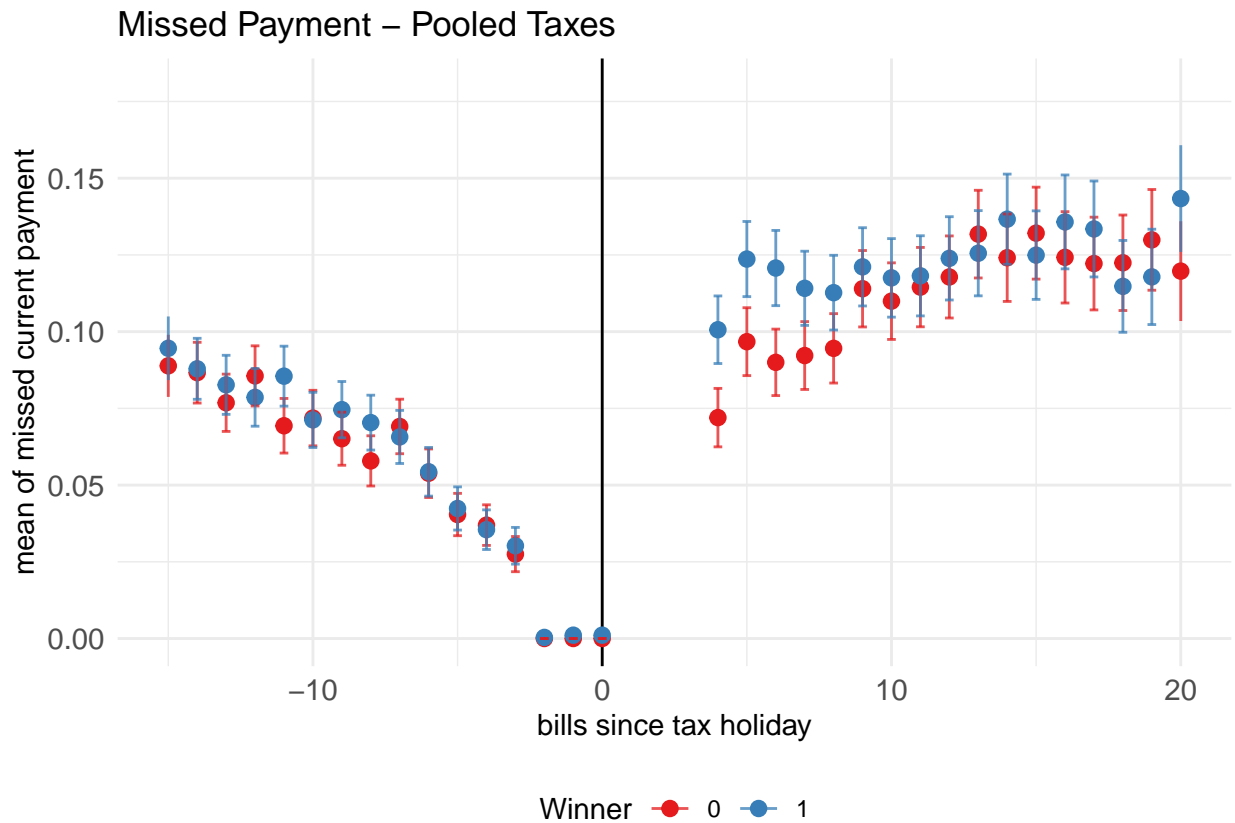
```

plot_data$Winner <- as.factor(plot_data$TREATMENT)

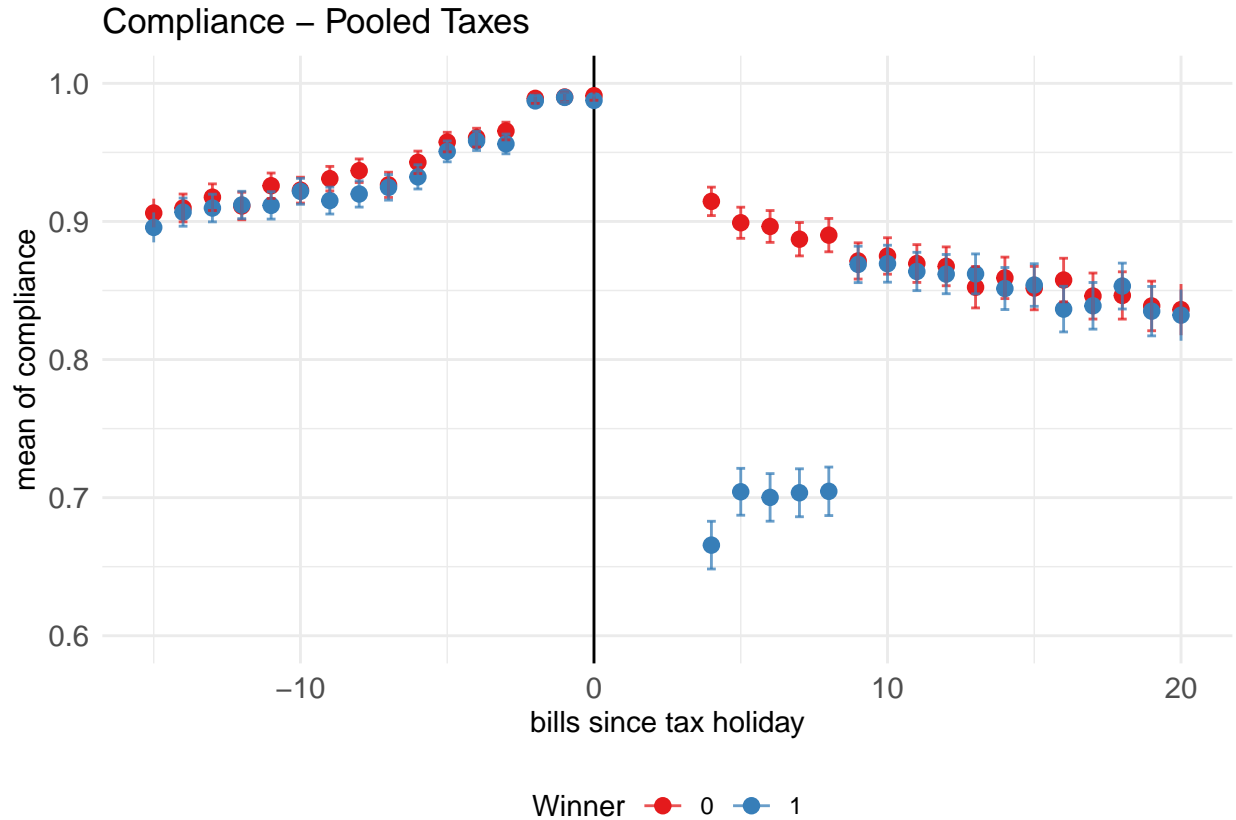
# missed payment figure ---
ggplot(plot_data, aes(x=t_st, y=missed_payment_mean, color=Winner)) +
  geom_vline(aes(xintercept = 0)) +
  geom_point(size=2.4) +
  ylim(0, .18) +
  xlim(-15,20) +
  xlab("bills since tax holiday") +
  ylab("mean of missed current payment") +
  geom_errorbar(aes(ymin=missed_payment_lower,
    ymax=missed_payment_upper), # colour="blue",
    width=.3, alpha=.75) +
  scale_color_brewer(palette="Set1") +
  ggtitle("Missed Payment - Pooled Taxes") +
  theme_minimal() +
  theme(plot.title = element_text(size = rel(1.2)),
    axis.text = element_text(size = rel(1)),
    axis.title.y = element_text(size = rel(1)),
    axis.title.x = element_text(size = rel(1)),
    strip.text.x = element_text(size = rel(1.2)),

```

```
legend.position = "bottom")
```



```
# compliance figure ---  
ggplot(plot_data, aes(x=t_st, y=compliance_mean, color=Winner)) +  
  geom_vline(aes(xintercept = 0)) +  
  geom_point(size=2.4) +  
  ylim(0.6, 1) +  
  xlim(-15,20) +  
  xlab("bills since tax holiday") +  
  ylab("mean of compliance") +  
  geom_errorbar(aes(ymin=compliance_lower,  
                    ymax=compliance_upper), # colour="blue",  
                width=.3, alpha=.75) +  
  scale_color_brewer(palette="Set1") +  
  ggtitle("Compliance - Pooled Taxes") +  
  theme_minimal() +  
  theme(plot.title = element_text(size = rel(1.2)),  
        axis.text = element_text(size = rel(1)),  
        axis.title.y = element_text(size = rel(1)),  
        axis.title.x = element_text(size = rel(1)),  
        strip.text.x = element_text(size = rel(1.2)),  
        legend.position = "bottom")
```

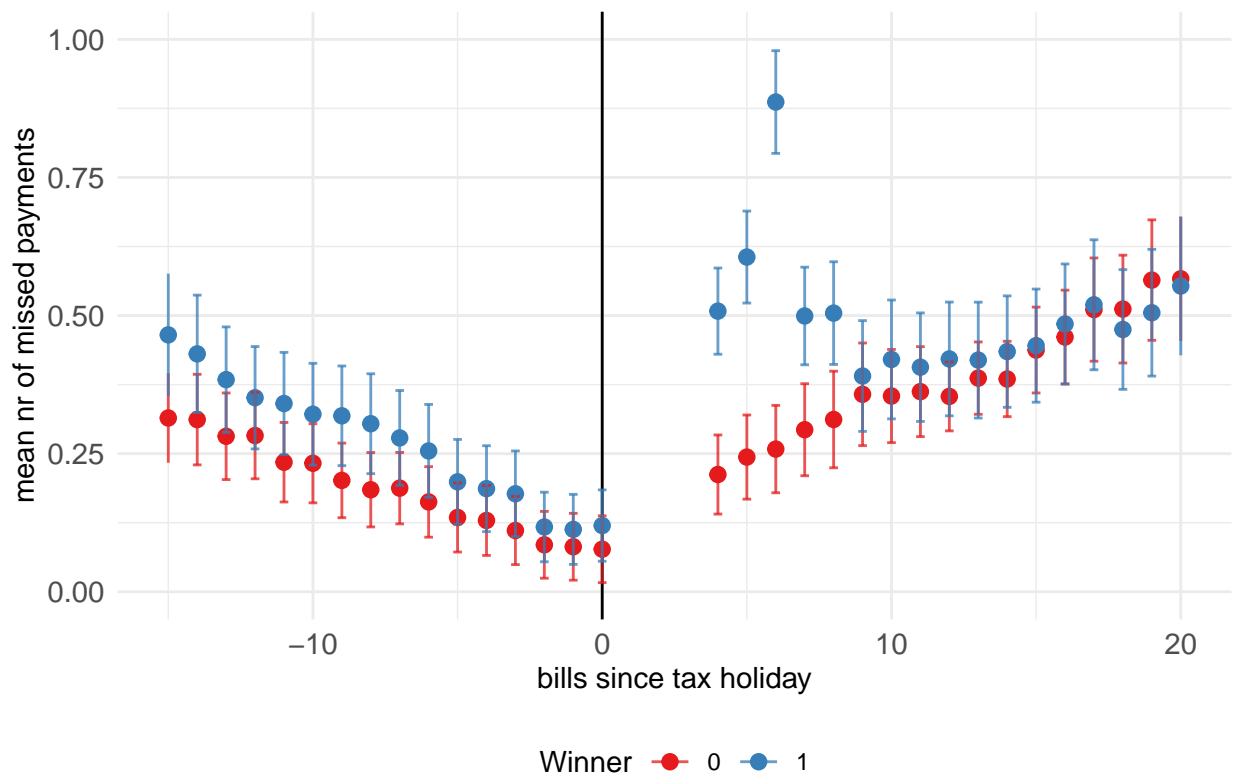


```

# nr missed payments figure ---
ggplot(plot_data, aes(x=t_st, y=nr_missed_mean, color=Winner)) +
  geom_vline(aes(xintercept = 0)) +
  geom_point(size=2.4) +
  ylim(0, 1) +
  xlim(-15,20) +
  xlab("bills since tax holiday") +
  ylab("mean nr of missed payments") +
  geom_errorbar(aes(ymin=nr_missed_lower,
                    ymax=nr_missed_upper), # colour="blue",
                width=.3, alpha=.75) +
  scale_color_brewer(palette="Set1") +
  ggtitle("Cumulative Missed Payments - Pooled Taxes") +
  theme_minimal() +
  theme(plot.title = element_text(size = rel(1.2)),
        axis.text = element_text(size = rel(1)),
        axis.title.y = element_text(size = rel(1)),
        axis.title.x = element_text(size = rel(1)),
        strip.text.x = element_text(size = rel(1.2)),
        legend.position = "bottom")

```

Cumulative Missed Payments – Pooled Taxes



```
#####
## TABLE 1 - NATURAL EXPERIMENT. Effects of the tax holiday
## (difference in differences analysis).
#####

# rescaling the time variable to account for the taxes that have twice as
# many payments per year
taxes_panel$t_st_2 <- ifelse(taxes_panel$tax=="Sewage" | taxes_panel$tax=="Head",
                           taxes_panel$t_st/2, taxes_panel$t_st)

# 1 year diff in diff setup
dd_data1 <- rbind.data.frame(taxes_panel %>% filter(ES_BP==1) %>%
                             group_by(CUENTA, tax, TREATMENT) %>% dplyr::summarise(
                               compliance_mean_DiD_1yr =
                                 mean(compliance[t_st>3 & t_st<=6], na.rm=T) -
                                 mean(compliance[t_st<0 & t_st>=(-3)], na.rm=T),
                               missed_payment_mean_DiD_1yr =
                                 mean(missed_payment[t_st>3 & t_st<=6], na.rm=T)-
                                 mean(missed_payment[t_st<0 & t_st>=(-3)], na.rm=T),
                               nr_missed_payments_mean_DiD_1yr =
                                 mean(nr_paymntsowed[t_st> 3 & t_st<=6], na.rm=T)-
                                 mean(nr_paymntsowed[t_st<0 & t_st>=(-3)], na.rm=T),
                               compliance_mean_DiD_1yr.yr2 =
                                 mean(compliance[t_st>6 & t_st<=9], na.rm=T) -
                                 mean(compliance[t_st<0 & t_st>=(-3)], na.rm=T),
```



```
difference_in_means(nr_missed_payments_mean_DiD_1yr ~ TREATMENT,
                    data = dd_data1[dd_data1$tax=="Sewage",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT   0.249     0.166     1.5   0.134  -0.0769   0.574 676
```

Head

```
difference_in_means(compliance_mean_DiD_1yr ~ TREATMENT,
                    data = dd_data1[dd_data1$tax=="Head",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.0363     0.0116   -3.14 0.00171  -0.059  -0.0136 1821
```

```
difference_in_means(missed_payment_mean_DiD_1yr ~ TREATMENT,
                    data = dd_data1[dd_data1$tax=="Head",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT   0.0323     0.0111    2.92 0.00352   0.0106   0.054 1739
```

```
difference_in_means(nr_missed_payments_mean_DiD_1yr ~ TREATMENT,
                    data = dd_data1[dd_data1$tax=="Head",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.0354     0.0399   -0.885  0.376  -0.114   0.043 1596
```

Vehicle

```
difference_in_means(compliance_mean_DiD_1yr ~ TREATMENT,
                    data = dd_data1[dd_data1$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT   0.0459     0.024    1.91 0.0559  -0.00116  0.0931 702
```

```
difference_in_means(missed_payment_mean_DiD_1yr ~ TREATMENT,
                    data = dd_data1[dd_data1$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.0556     0.0273   -2.03 0.0425  -0.109  -0.00189 668
```

```
difference_in_means(nr_missed_payments_mean_DiD_1yr ~ TREATMENT,
                    data = dd_data1[dd_data1$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.256     0.166   -1.54 0.124  -0.583   0.0707 411
```

```

# 3 year diff in diff setup
dd_data <- rbind.data.frame(taxes_panel %>% filter(ES_BP==1) %>%
                           group_by(CUENTA, tax, TREATMENT) %>% dplyr::summarise(
                               compliance_mean_DiD_3yr =
                                   mean(compliance[t_st>3 & t_st<=12], na.rm=T)-
                                   mean(compliance[t_st<0 & t_st>=(-9)], na.rm=T),
                               missed_payment_mean_DiD_3yr =
                                   mean(missed_payment[t_st>3 & t_st<=12], na.rm=T)-
                                   mean(missed_payment[t_st<0 & t_st>=(-9)], na.rm=T),
                               nr_missed_payments_mean_DiD_3yr =
                                   mean(nr_paymntsowed[t_st> 3 & t_st<=12], na.rm=T)-
                                   mean(nr_paymntsowed[t_st<0 & t_st>=(-9)], na.rm=T)
                           )
)

```

'summarise()' has grouped output by 'CUENTA', 'tax'. You can override using the ## '.groups' argument.

```

# 3 year diff in diff all taxes:
# compliance, missed payments & number of missed payments
difference_in_means(compliance_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data)

```

```

## Design: Standard
##           Estimate Std. Error t value
## TREATMENT -0.116     0.00751   -15.5
##
##                                     Pr(>|t|) CI Lower
## TREATMENT 0.00000000000000000000000000000000000000000000000000000000584   -0.131
##           CI Upper  DF
## TREATMENT -0.102 5322

```

```

difference_in_means(missed_payment_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data)

```

```

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0145     0.00576    2.52  0.0118  0.00321  0.0258 5451

```

```

difference_in_means(nr_missed_payments_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data)

```

```

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.136     0.0448    3.04  0.00234  0.0485  0.224 4666

```

```

# 3 year diff in diff by type of tax
# (compliance, missed payments & number of missed payments)

```

```

# Property
difference_in_means(compliance_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Property",])

```



```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT -0.0038    0.0104  -0.364   0.716  -0.0243  0.0167 1829
```

```
difference_in_means(missed_payment_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Head",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.00956    0.00931   1.03   0.305 -0.00871  0.0278 1748
```

```
difference_in_means(nr_missed_payments_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Head",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.114     0.0528  -2.16  0.0307 -0.218  -0.0106 1770
```

```
# Vehicle
difference_in_means(compliance_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0165     0.0212   0.776  0.438  -0.0252  0.0581 719
```

```
difference_in_means(missed_payment_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.0127    0.0232  -0.548  0.584  -0.0582  0.0328 700
```

```
difference_in_means(nr_missed_payments_mean_DiD_3yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.208     0.183   -1.14  0.255  -0.567  0.151 534
```

```
#####
## TABLE 2 - NATURAL EXPERIMENT. Effect of the tax holiday (T-test)
## Comparing winners to non-winners, difference of means test
# for the total debt as of October, 2014.
#####
```

```
difference_in_means(debt_amount ~ won_lottery,
                    data = naturalex_debt_gtp)
```

```
## Design: Standard
## Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper DF
## won_lottery 184 297 0.619 0.536 -398 765 4948
```

```
#####
## TABLE 3 - NATURAL EXPERIMENT. Effects of the tax holiday
## (difference in differences analysis), 5 year window
#####
```

```
# 5 year diff in diff setup
dd_data <- rbind.data.frame(taxes_panel %>% filter(ES_BP==1) %>%
  group_by(CUENTA, tax, TREATMENT) %>% dplyr::summarise(
    compliance_mean_DiD_5yr =
      mean(compliance[t_st>3 & t_st<=18], na.rm=T)-
      mean(compliance[t_st<0 & t_st>=(-15)], na.rm=T),
    missed_payment_mean_DiD_5yr =
      mean(missed_payment[t_st>3 & t_st<=18], na.rm=T)-
      mean(missed_payment[t_st<0 & t_st>=(-15)], na.rm=T),
    nr_missed_payments_mean_DiD_5yr =
      mean(nr_paymntsowed[t_st> 3 & t_st<=18], na.rm=T)-
      mean(nr_paymntsowed[t_st<0 & t_st>=(-15)], na.rm=T)
  )
)
```

```
## 'summarise()' has grouped output by 'CUENTA', 'tax'. You can override using the
## '.groups' argument.
```

```
# 5 year diff in diff all taxes:
# compliance, missed payments & number of missed payments
difference_in_means(compliance_mean_DiD_5yr ~ TREATMENT,
  data = dd_data)
```

```
## Design: Standard
## Estimate Std. Error t value Pr(>|t|)
## TREATMENT -0.089 0.00724 -12.3 0.00000000000000000000000000000000272
## CI Lower CI Upper DF
## TREATMENT -0.103 -0.0748 5446
```

```
difference_in_means(missed_payment_mean_DiD_5yr ~ TREATMENT,
  data = dd_data)
```

```
## Design: Standard
## Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper DF
## TREATMENT 0.012 0.00581 2.06 0.039 0.000606 0.0234 5453
```

```
difference_in_means(nr_missed_payments_mean_DiD_5yr ~ TREATMENT,
  data = dd_data)
```

```
## Design: Standard
## Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper DF
## TREATMENT 0.0795 0.0482 1.65 0.0991 -0.015 0.174 5268
```

```
# 5 year diff in diff by type of tax
# (compliance, missed payments & number of missed payments)

# Property
difference_in_means(compliance_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Property",])

## Design: Standard
##           Estimate Std. Error t value
## TREATMENT -0.216      0.0122  -17.7
##
##                                             Pr(>|t|)
## TREATMENT 0.00000000000000000000000000000000000000000000000000000000343
##           CI Lower CI Upper  DF
## TREATMENT -0.24   -0.192 2116

difference_in_means(missed_payment_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Property",])

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0195      0.0085    2.3  0.0215  0.00288  0.0362 2241

difference_in_means(nr_missed_payments_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Property",])

## Design: Standard
##           Estimate Std. Error t value      Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT   0.321      0.0514    6.25 0.0000000000484    0.22   0.422 2345

# Sewage
difference_in_means(compliance_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Sewage",])

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT 0.000237      0.0149  0.0159  0.987  -0.029  0.0295 763

difference_in_means(missed_payment_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Sewage",])

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0134      0.0109    1.23   0.22 -0.00804  0.0349 731

difference_in_means(nr_missed_payments_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Sewage",])

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0837      0.176   0.476  0.635  -0.262    0.43 593
```

```
# Head
difference_in_means(compliance_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Head",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT -0.00388    0.0106  -0.365   0.715  -0.0247  0.0169 1829
```

```
difference_in_means(missed_payment_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Head",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.00911    0.00922   0.988   0.323  -0.00897  0.0272 1750
```

```
difference_in_means(nr_missed_payments_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Head",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.111     0.0778  -1.42   0.156  -0.263   0.0421 1822
```

```
# Vehicle
difference_in_means(compliance_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.00897     0.0215   0.417   0.677  -0.0333  0.0512  720
```

```
difference_in_means(missed_payment_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT -0.0116     0.0234  -0.498   0.619  -0.0575  0.0342  700
```

```
difference_in_means(nr_missed_payments_mean_DiD_5yr ~ TREATMENT,
                    data = dd_data[dd_data$tax=="Vehicle",])
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  -0.255     0.195   -1.3    0.193  -0.638   0.129  610
```

```
#####
## TABLE 4 - FIELD EXPERIMENT. Informational mechanism.
# Good and bad taxpayers, comparison of treatments 1, 2 and
# 4 (pooled) vs. the placebo control group (treatment 0).
# First differences use the value of the dependent variable
```

```

# for the pre-treatment period (March 2014).
#####

### Creating first differences outcomes for the field experiment
fieldex$missed_payment_DiD <- fieldex$JUL_2014_ontime - fieldex$MAR_2014_ontime # missed payment
fieldex$web_bill_DiD <- fieldex$july_web_access - fieldex$march_web_access # web access
fieldex$payments_owed_DiD <- fieldex$july_nrbills_owed - fieldex$adeudadas_2014_MAR # nr bills owed

# compliance
fieldex$compliance_march <- ifelse(fieldex$march_ontime==1 & fieldex$adeudadas_2014_MAR==0, 1, 0)
fieldex$compliance_july <- ifelse(fieldex$JUL_2014_ontime==1 & fieldex$july_nrbills_owed==0, 1, 0)
fieldex$compliance_DiD <- fieldex$compliance_july - fieldex$compliance_march

# results
difference_in_means(missed_payment_DiD ~ pooled_124_0, data = fieldex)

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.000745    0.00868 -0.0858    0.932  -0.0178    0.0163 7227

difference_in_means(payments_owed_DiD ~ pooled_124_0, data = fieldex)

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0  0.0131     0.023    0.568    0.57  -0.032    0.0582 7787

difference_in_means(compliance_DiD ~ pooled_124_0, data = fieldex)

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0  0.0000208    0.00837  0.00249    0.998  -0.0164    0.0164 7298

difference_in_means(web_bill_DiD ~ pooled_124_0, data = fieldex)

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.0458     0.00798  -5.74 0.00000001  -0.0614  -0.0301 6601

#####
## TABLE 6 - FIELD EXPERIMENT: Comparison of effects for good
# and bad taxpayers: difference of the difference of means for
# the comparison of treatments 1, 2 and 4 (pooled) vs. the
# placebo control group (treatment 0).
#####

# Function to test the difference of the differences
comp.eff <- function(dm1, dm2){

  print("Difference in Means 1")
  print(dm1)

```

```

print("Difference in Means 2")
print(dm2)

print("#####. Difference in Effects")

diff <- dm1$coefficients - dm2$coefficients
se.diff <- sqrt((dm1$std.error^2)+(dm2$std.error^2))
t.val.diff <- diff/se.diff
df <- dm1$nobs + dm2$nobs -2
# Calculate the p-value
p_val <- 2 * (1 - pt(abs(t.val.diff), df=df))

res <- c(diff,se.diff,t.val.diff, p_val)
names(res) <- c("Diff in effects", "SE", "t", "p-value")
print(res)
return(res)
}

message("difference of the differences")

## difference of the differences

comp.eff(difference_in_means(missed_payment_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "good taxpayer")),
         difference_in_means(missed_payment_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer")))

## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 0.000155  0.0076  0.0204  0.984  -0.0147  0.0151 3036
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.00208  0.0138 -0.151  0.88  -0.0291  0.0249 4138
## [1] "#####. Difference in Effects"
## Diff in effects          SE          t          p-value
##           0.00223      0.01573      0.14189      0.88717

## Diff in effects          SE          t          p-value
##           0.00223      0.01573      0.14189      0.88717

comp.eff(difference_in_means(web_bill_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "good taxpayer")),
         difference_in_means(web_bill_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer")))

## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.0623  0.0128 -4.86 0.00000127 -0.0874 -0.0371 2683

```

```
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.0336    0.0101  -3.33 0.000889 -0.0533 -0.0138 3955
## [1] "#####. Difference in Effects"
## Diff in effects          SE              t          p-value
##          -0.0287          0.0163          -1.7594          0.0785

## Diff in effects          SE              t          p-value
##          -0.0287          0.0163          -1.7594          0.0785
```

```
#####
## TABLE 7- NATURAL EXPERIMENT. Income effects. Comparison
## of winners vs. non-winners: heterogeneous effects of winning
## the lottery by tax bracket.
#####

# Coding tax brackets
a <- 418958
b <- 1047393
c <- 2094784
d <- 41895699

taxes_panel$tax_bracket <- "D"
taxes_panel$tax_bracket[taxes_panel$VALOR_CATASTRALACTUAL<d] <- "C"
taxes_panel$tax_bracket[taxes_panel$VALOR_CATASTRALACTUAL<c] <- "B"
taxes_panel$tax_bracket[taxes_panel$VALOR_CATASTRALACTUAL<b] <- "A"
taxes_panel$tax_bracket[is.na(taxes_panel$VALOR_CATASTRALACTUAL)] <- NA

by_tax_bracket <- taxes_panel %>% dplyr::filter(!is.na(tax_bracket) & t_st==4) %>%
  group_by(tax_bracket) %>%
  dplyr::summarize(
    N_treat = sum(TREATMENT==1),
    N_control = sum(TREATMENT==0),
    missed_treat = mean(missed_payment[TREATMENT==1], na.rm=T),
    missed_control = mean(missed_payment[TREATMENT==0], na.rm=T)
  )

by_tax_bracket
```

```
## # A tibble: 1 x 5
##   tax_bracket N_treat N_control missed_treat missed_control
##   <chr>      <int>   <int>      <dbl>      <dbl>
## 1 D          8334    8372      0.340      0.330
```

```
chisq.test(by_tax_bracket[,c(4,5)])
```

```
##
## Chi-squared test for given probabilities
##
## data:  by_tax_bracket[, c(4, 5)]
## X-squared = 0.0001, df = 1, p-value = 1
```

```

# HTEs by Valor Catastral

# 1 year diff in diff setup
dd_data_vc <- rbind.data.frame(taxes_panel %>% filter(ES_BP==1 & tax=="Property") %>%
  group_by(CUENTA, TREATMENT, VALOR_CAT2004) %>% dplyr::summarise(
    compliance_mean_DiD_1yr =
      mean(compliance[t_st>3 & t_st<=6], na.rm=T) -
      mean(compliance[t_st<0 & t_st>=(-3)], na.rm=T),
    missed_payment_mean_DiD_1yr =
      mean(missed_payment[t_st>3 & t_st<=6], na.rm=T)-
      mean(missed_payment[t_st<0 & t_st>=(-3)], na.rm=T),
    nr_missed_payments_mean_DiD_1yr =
      mean(nr_paymmtsowed[t_st> 3 & t_st<=6], na.rm=T)-
      mean(nr_paymmtsowed[t_st<0 & t_st>=(-3)], na.rm=T)
  )
)

```

'summarise()' has grouped output by 'CUENTA', 'TREATMENT'. You can override
using the '.groups' argument.

```

dd_data_vc$high_propvalue <- ifelse(dd_data_vc$VALOR_CAT2004 >
  median(dd_data_vc$VALOR_CAT2004, na.rm=T),
  1, 0)

income_missed <- comp.eff(difference_in_means(missed_payment_mean_DiD_1yr ~ TREATMENT,
  data = filter(dd_data_vc, high_propvalue == 1)),
  difference_in_means(missed_payment_mean_DiD_1yr ~ TREATMENT,
  data = filter(dd_data_vc, high_propvalue == 0)))

```

```

## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0347     0.011    3.15  0.00166  0.0131  0.0563 1032
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0188     0.0134   1.41   0.16 -0.00743  0.0451 1069
## [1] "#####. Difference in Effects"
## Diff in effects      SE          t      p-value
##           0.0159     0.0173     0.9157     0.3599

```

```
income_missed
```

```

## Diff in effects      SE          t      p-value
##           0.0159     0.0173     0.9157     0.3599

```

```

income_nrmissed <- comp.eff(difference_in_means(nr_missed_payments_mean_DiD_1yr ~ TREATMENT,
  data = filter(dd_data_vc, high_propvalue == 1)),
  difference_in_means(nr_missed_payments_mean_DiD_1yr ~ TREATMENT,
  data = filter(dd_data_vc, high_propvalue == 0)))

```



```
#####
## TABLE 8. NATURAL EXPERIMENT. Habit effects. Winners vs.
# non-winners: heterogeneous treatment effects by time since
# winning (heterogeneous effects; 1, 2 and 3 years).
#####

# Yr 1 vs 2
comp.eff(difference_in_means(missed_payment_mean_DiD_1yr ~ TREATMENT,
                             data = dd_data1),
         difference_in_means(missed_payment_mean_DiD_1yr.yr2 ~ TREATMENT,
                             data = dd_data1))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0202    0.0065    3.11 0.00191 0.00745  0.033 5307
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0125    0.00688   1.82 0.0688 -0.000964  0.026 4985
## [1] "####. Difference in Effects"
## Diff in effects          SE            t          p-value
##           0.00767          0.00947          0.80971          0.41812

## Diff in effects          SE            t          p-value
##           0.00767          0.00947          0.80971          0.41812
```

```
comp.eff(difference_in_means(nr_missed_payments_mean_DiD_1yr ~ TREATMENT,
                             data = dd_data1),
         difference_in_means(nr_missed_payments_mean_DiD_1yr.yr2 ~ TREATMENT,
                             data = dd_data1))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value          Pr(>|t|) CI Lower CI Upper
## TREATMENT  0.349    0.0389    8.98 0.00000000000000000391  0.273  0.425
##           DF
## TREATMENT 4410
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.105    0.0404    2.61 0.00913  0.0261  0.184 4931
## [1] "####. Difference in Effects"
## Diff in effects          SE            t          p-value
##           0.2438890          0.0560550          4.3508898          0.0000137

## Diff in effects          SE            t          p-value
##           0.2438890          0.0560550          4.3508898          0.0000137
```

```
comp.eff(difference_in_means(compliance_mean_DiD_1yr ~ TREATMENT,
                             data = dd_data1),
         difference_in_means(compliance_mean_DiD_1yr.yr2 ~ TREATMENT,
                             data = dd_data1))
```



```

## Design: Standard
##      Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.0126    0.0524   0.24   0.81  -0.0901   0.115 4849
## [1] "####. Difference in Effects"
## Diff in effects          SE              t          p-value
##      0.0927          0.0661          1.4023          0.1608

## Diff in effects          SE              t          p-value
##      0.0927          0.0661          1.4023          0.1608

```

```

comp.eff(difference_in_means(compliance_mean_DiD_1yr.yr2 ~ TREATMENT,
                             data = dd_data1),
         difference_in_means(compliance_mean_DiD_1yr.yr3 ~ TREATMENT,
                             data = dd_data1))

```

```

## [1] "Difference in Means 1"
## Design: Standard
##      Estimate Std. Error t value
## TREATMENT  -0.116    0.00876  -13.2
##
##                               Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT 0.00000000000000000000000000000000000000000000432  -0.133  -0.0984 4944

```

```

## [1] "Difference in Means 2"
## Design: Standard
##      Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## TREATMENT  0.00212    0.00857   0.247   0.805  -0.0147   0.0189 4844
## [1] "####. Difference in Effects"
## Diff in effects          SE              t          p-value
##      -0.1177          0.0123         -9.6029          0.0000

## Diff in effects          SE              t          p-value
##      -0.1177          0.0123         -9.6029          0.0000

```

```

#####
## TABLE 9. FIELD EXPERIMENT. Priming knowledge of punishment.
## # Good and bad taxpayers, comparison of treatments 3 and 5
## # (pooled) vs. the placebo control group (treatment 0).
#####

difference_in_means(missed_payment_DiD ~ pooled_35_0, data = fieldex)

```

```

## Design: Standard
##      Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0  -0.0093    0.00869  -1.07   0.285  -0.0263   0.00774 7252

```

```

difference_in_means(payments_owed_DiD ~ pooled_35_0, data = fieldex)

```

```

## Design: Standard
##      Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0  0.00877    0.0227   0.386   0.699  -0.0357   0.0533 7531

```

```
difference_in_means(web_bill_DiD ~ pooled_35_0, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0193   0.00818  -2.36  0.0184  -0.0353 -0.00325 7066
```

```
difference_in_means(compliance_DiD ~ pooled_35_0, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0106   0.00839  -1.26  0.207  -0.027  0.00586 7348
```

```
#####
# TABLE 10. FIELD EXPERIMENT: Comparison of effects for good
# and bad taxpayers: difference of the difference in means for
# the comparison of treatments 3 and 5 (priming knowledge of
# sanctions, pooled) vs. the placebo control group (treatment 0).
#####
```

```
comp.eff(difference_in_means(missed_payment_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "good taxpayer")),
          difference_in_means(missed_payment_DiD ~ pooled_35_0,
                              data = filter(fieldex, type == "bad taxpayer")))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.00862   0.00776  -1.11  0.266  -0.0238  0.00658 3188
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0131   0.0137  -0.955  0.339  -0.0399  0.0138 4083
## [1] "####. Difference in Effects"
## Diff in effects      SE          t      p-value
##           0.00446      0.01574      0.28355      0.77676

## Diff in effects      SE          t      p-value
##           0.00446      0.01574      0.28355      0.77676
```

```
comp.eff(difference_in_means(web_bill_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "good taxpayer")),
          difference_in_means(web_bill_DiD ~ pooled_35_0,
                              data = filter(fieldex, type == "bad taxpayer")))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0258   0.0133  -1.93  0.0533  -0.052  0.000372 3004
## [1] "Difference in Means 2"
## Design: Standard
```

```
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0134    0.0102  -1.31   0.189  -0.0334  0.0066 4079
## [1] "####. Difference in Effects"
## Diff in effects          SE          t          p-value
##      -0.0124          0.0168      -0.7388          0.4600

## Diff in effects          SE          t          p-value
##      -0.0124          0.0168      -0.7388          0.4600
```

```
#####
# TABLE 11. FIELD EXPERIMENT. Positive vs negative incentives.
# Good and bad taxpayers, comparison of treatments 1, 2 and 4
# (positive incentives, pooled) vs 3 and 5 (negative incentives, pooled).
# Test using compliance conditional on significant effects for missed payment,
# number of payments owed or total debt.
#####
```

```
difference_in_means(missed_payment_DiD ~ pooled_124_35, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35 0.00855    0.00716    1.19   0.232  -0.00548  0.0226 14260
```

```
difference_in_means(payments_owed_DiD ~ pooled_124_35, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35 0.00429    0.0195    0.22   0.826  -0.0339  0.0425 14356
```

```
difference_in_means(web_bill_DiD ~ pooled_124_35, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35 -0.0265    0.00633   -4.19 0.0000278  -0.0389  -0.0141 14290
```

```
#####
# TABLE 12. FIELD EXPERIMENT. Comparison of effects of positive
# vs negative incentives for good and bad taxpayers: difference
# of the difference in means for the comparison of treatments
# 1, 2 and 4 (pooled) and 3 and 5 (pooled).
#####
```

```
comp.eff(difference_in_means(missed_payment_DiD ~ pooled_124_35,
                             data = filter(fieldex, type == "good taxpayer")),
         difference_in_means(missed_payment_DiD ~ pooled_124_35,
                             data = filter(fieldex, type == "bad taxpayer")))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35 0.00878    0.00636    1.38   0.168  -0.00369  0.0213 5972
```

```
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35  0.011    0.0113  0.978  0.328  -0.011  0.0331 8252
## [1] "#####. Difference in Effects"
## Diff in effects      SE          t          p-value
##      -0.00223      0.01293      -0.17255      0.86301

## Diff in effects      SE          t          p-value
##      -0.00223      0.01293      -0.17255      0.86301
```

```
comp.eff(difference_in_means(payments_owed_DiD ~ pooled_124_35,
                             data = filter(fieldex, type == "good taxpayer")),
         difference_in_means(payments_owed_DiD ~ pooled_124_35,
                             data = filter(fieldex, type == "bad taxpayer")))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35 -0.0082   0.00404  -2.03  0.0427  -0.0161 -0.000271 5818
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35  0.0172   0.0332  0.519  0.603  -0.0478  0.0823 8335
## [1] "#####. Difference in Effects"
## Diff in effects      SE          t          p-value
##      -0.0254      0.0334      -0.7609      0.4467

## Diff in effects      SE          t          p-value
##      -0.0254      0.0334      -0.7609      0.4467
```

```
comp.eff(difference_in_means(web_bill_DiD ~ pooled_124_35,
                             data = filter(fieldex, type == "good taxpayer")),
         difference_in_means(web_bill_DiD ~ pooled_124_35,
                             data = filter(fieldex, type == "bad taxpayer")))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35 -0.0365   0.0101  -3.61  0.000313  -0.0563  -0.0166 5884
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_35 -0.0202   0.00806  -2.5  0.0124  -0.036  -0.00436 8363
## [1] "#####. Difference in Effects"
## Diff in effects      SE          t          p-value
##      -0.0163      0.0129      -1.2603      0.2076

## Diff in effects      SE          t          p-value
##      -0.0163      0.0129      -1.2603      0.2076
```

```
#####
# TABLE 13. FIELD EXPERIMENT. Marginal taxpayers. Good taxpayers.
# Heterogeneous effects, taxpayers at risk. Comparison of
# treatment effect of 1, 2 and 4 (pooled) vs control
# (A-Information about the tax lottery), on one test and 3
# and 5 (pooled) vs control on another (B-Information about sanctions).
#####
```

```
# Identifying good taxpayers with history of debt
# Ever owed a bill since March 2009?
names(fieldex)[grepl("adeudadas", names(fieldex))]
```

```
## [1] "adeudadas_2014_MAR" "adeudadas_2009_MAR" "adeudadas_2009_JUL"
## [4] "adeudadas_2009_NOV" "adeudadas_2010_MAR" "adeudadas_2010_JUL"
## [7] "adeudadas_2010_NOV" "adeudadas_2011_MAR" "adeudadas_2011_JUL"
## [10] "adeudadas_2011_NOV" "adeudadas_2012_MAR" "adeudadas_2012_JUL"
## [13] "adeudadas_2012_NOV" "adeudadas_2013_MAR" "adeudadas_2013_JUL"
## [16] "adeudadas_2013_NOV"
```

```
sum_bills_owed <- apply(fieldex[,grepl("adeudadas", names(fieldex))], 1, sum)
fieldex$goodtp_at_risk <- ifelse(sum_bills_owed>0, 1, 0)
table(fieldex$goodtp_at_risk[fieldex$type=="good taxpayer"])
```

```
##
##      0      1
## 10665  4119
```

```
### A. Information on the lottery - Heterogeneous effects for taxpayers at risk
comp.eff(difference_in_means(missed_payment_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "good taxpayer" & goodtp_at_risk==1)),
         difference_in_means(missed_payment_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "good taxpayer" & goodtp_at_risk==0)))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 0.00963    0.0194   0.496   0.62  -0.0284   0.0477  771
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.00331    0.00764  -0.433   0.665  -0.0183   0.0117  2287
## [1] "####. Difference in Effects"
## Diff in effects      SE          t      p-value
##           0.0129      0.0208      0.6205      0.5350

## Diff in effects      SE          t      p-value
##           0.0129      0.0208      0.6205      0.5350
```

```
comp.eff(difference_in_means(web_bill_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "good taxpayer" & goodtp_at_risk==1)),
         difference_in_means(web_bill_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "good taxpayer" & goodtp_at_risk==0)))
```

```

## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.0571    0.0248   -2.3  0.0218   -0.106 -0.00836 712
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.064    0.015   -4.28 0.0000197 -0.0934 -0.0347 1971
## [1] "#####. Difference in Effects"
## Diff in effects      SE          t      p-value
##          0.00691    0.02901    0.23817    0.81176

## Diff in effects      SE          t      p-value
##          0.00691    0.02901    0.23817    0.81176

```

```

### B. Information on sanctions - Heterogeneous effects for taxpayers at risk
comp.eff(difference_in_means(missed_payment_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "good taxpayer" & goodtp_at_risk==1)),
         difference_in_means(missed_payment_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "good taxpayer" & goodtp_at_risk==0)))

```

```

## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0  0.023    0.0192    1.2  0.23  -0.0146  0.0607 745
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0  -0.02    0.00801   -2.49 0.0128  -0.0357 -0.00425 2556
## [1] "#####. Difference in Effects"
## Diff in effects      SE          t      p-value
##          0.0430    0.0208    2.0674    0.0388

## Diff in effects      SE          t      p-value
##          0.0430    0.0208    2.0674    0.0388

```

```

comp.eff(difference_in_means(web_bill_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "good taxpayer" & goodtp_at_risk==1)),
         difference_in_means(web_bill_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "good taxpayer" & goodtp_at_risk==0)))

```

```

## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0392    0.0255   -1.54 0.124  -0.0892  0.0108 759
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0216    0.0156   -1.38 0.168  -0.0523  0.00909 2238
## [1] "#####. Difference in Effects"
## Diff in effects      SE          t      p-value
##          -0.0176    0.0299   -0.5903    0.5550

```

```
## Diff in effects          SE          t          p-value
##          -0.0176        0.0299       -0.5903       0.5550
```

```
#####
# TABLE 14. FIELD EXPERIMENT. Marginal taxpayers. Bad taxpayers.
# Heterogeneous effects, salvageable taxpayers. Comparison of treatment
# effect of 1, 2 and 4 (pooled) vs control (A-Information about the
# tax lottery), on one test and 3 and 5 (pooled) vs control on
# another (B-Information about sanctions). Test using compliance
# conditional on significant effects for missed payment, number
# of payments owed or total debt.
#####

# Identifying bad taxpayers not too in debt
# Ever owed a bill since March 2009?
fieldex$salvageable_btp <- ifelse(fieldex$adeudadas_2014_MAR>3, 0, 1)

### A. Information on the lottery - Heterogeneous effects for taxpayers at risk

# Missed payments
comp.eff(difference_in_means(missed_payment_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==1)),
         difference_in_means(missed_payment_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==0)))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##          Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0  0.00433    0.0174  0.248   0.804  -0.0299  0.0385 3119
```

```
## [1] "Difference in Means 2"
## Design: Standard
##          Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.0248    0.0151 -1.64   0.101  -0.0544  0.0048  986
```

```
## [1] "####. Difference in Effects"
## Diff in effects          SE          t          p-value
##          0.0291        0.0231       1.2624       0.2068
```

```
## Diff in effects          SE          t          p-value
##          0.0291        0.0231       1.2624       0.2068
```

```
# Web access
comp.eff(difference_in_means(web_bill_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==1)),
         difference_in_means(web_bill_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==0)))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##          Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.0398    0.0128 -3.11  0.00188 -0.0649 -0.0147 2999
```

```
## [1] "Difference in Means 2"
## Design: Standard
```

```
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.0148    0.011  -1.34    0.18  -0.0364  0.00686 926
## [1] "#####. Difference in Effects"
## Diff in effects          SE              t          p-value
##      -0.0250          0.0169          -1.4803          0.1388

## Diff in effects          SE              t          p-value
##      -0.0250          0.0169          -1.4803          0.1388
```

```
# Nr of payments owed
comp.eff(difference_in_means(payments_owed_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==1)),
         difference_in_means(payments_owed_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==0)))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0  0.0334    0.0249    1.34    0.18  -0.0154  0.0821 4118
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0  0.0112    0.144  0.0781    0.938  -0.271   0.293 1026
## [1] "#####. Difference in Effects"
## Diff in effects          SE              t          p-value
##      0.0222          0.1458          0.1520          0.8792

## Diff in effects          SE              t          p-value
##      0.0222          0.1458          0.1520          0.8792
```

```
# Compliance
comp.eff(difference_in_means(compliance_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==1)),
         difference_in_means(compliance_DiD ~ pooled_124_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==0)))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.000557    0.0171 -0.0326    0.974  -0.0341   0.033 3185
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_124_0 -0.00379    0.00611  -0.62    0.535  -0.0158  0.0082 884
## [1] "#####. Difference in Effects"
## Diff in effects          SE              t          p-value
##      0.00323          0.01817          0.17782          0.85887

## Diff in effects          SE              t          p-value
##      0.00323          0.01817          0.17782          0.85887
```

B. Information on sanctions - Heterogeneous effects for taxpayers at risk

Missed payments

```
comp.eff(difference_in_means(missed_payment_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==1)),
         difference_in_means(missed_payment_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==0)))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0143    0.0173  -0.826   0.409  -0.0481  0.0196 3045
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0154    0.0152  -1.01   0.311  -0.0452  0.0144 1000
## [1] "#####. Difference in Effects"
## Diff in effects          SE          t          p-value
##           0.00113      0.02299      0.04900      0.96092

## Diff in effects          SE          t          p-value
##           0.00113      0.02299      0.04900      0.96092
```

Web access

```
comp.eff(difference_in_means(web_bill_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==1)),
         difference_in_means(web_bill_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==0)))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0224    0.0128  -1.74   0.0813  -0.0475  0.00278 3035
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0  0.0118    0.0117   1.01   0.311  -0.0111  0.0347 1069
## [1] "#####. Difference in Effects"
## Diff in effects          SE          t          p-value
##           -0.0342      0.0173     -1.9722      0.0486

## Diff in effects          SE          t          p-value
##           -0.0342      0.0173     -1.9722      0.0486
```

Nr of payments owed

```
comp.eff(difference_in_means(payments_owed_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==1)),
         difference_in_means(payments_owed_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==0)))
```

```
## [1] "Difference in Means 1"
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 0.00328    0.0272  0.121   0.904   -0.05  0.0566 4610
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 0.0533     0.137   0.389   0.697  -0.216  0.322 897
## [1] "#####. Difference in Effects"
## Diff in effects          SE            t          p-value
##           -0.050         0.140       -0.358         0.720

## Diff in effects          SE            t          p-value
##           -0.050         0.140       -0.358         0.720
```

```
# Compliance
comp.eff(difference_in_means(compliance_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==1)),
         difference_in_means(compliance_DiD ~ pooled_35_0,
                             data = filter(fieldex, type == "bad taxpayer" & salvageable_btp==0)))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.0217    0.0169  -1.28   0.201  -0.0549  0.0115 3110
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_35_0 -0.00122  0.00636  -0.191  0.848  -0.0137  0.0113 987
## [1] "#####. Difference in Effects"
## Diff in effects          SE            t          p-value
##           -0.0204         0.0181       -1.1301         0.2585

## Diff in effects          SE            t          p-value
##           -0.0204         0.0181       -1.1301         0.2585
```

```
#####
# TABLE 15. FIELD EXPERIMENT. Good and bad taxpayers. Social
# vs individual rewards. Comparison of treatments 1, 2 (pooled) vs 4.
# Test using compliance conditional on significant effects for
# missed payment, number of payments owed or total debt.
#####
```

```
# Missed payments
difference_in_means(missed_payment_DiD ~ pooled_12_4, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_12_4 -0.0312    0.0101  -3.09  0.00201  -0.051  -0.0114 7128
```

```
# Web access
difference_in_means(web_bill_DiD ~ pooled_12_4, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_12_4 -0.00308  0.00859  -0.358    0.72  -0.0199  0.0138 7185
```

```
# Nr of payments owed
difference_in_means(payments_owed_DiD ~ pooled_12_4, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_12_4 -0.0507    0.028   -1.81  0.0707  -0.106  0.00428 6480
```

```
# Compliance
difference_in_means(compliance_DiD ~ pooled_12_4, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_12_4 -0.0318    0.00975  -3.26  0.0011  -0.0509 -0.0127 7169
```

```
#####
# TABLE 16. FIELD EXPERIMENT. Social (4) vs individual rewards
# (1 and 2, pooled), comparison of effect between good and bad taxpayers.
#####
```

```
# Missed payments
comp.eff(difference_in_means(missed_payment_DiD ~ pooled_12_4,
                             data = filter(fieldex, type == "bad taxpayer")),
         difference_in_means(missed_payment_DiD ~ pooled_12_4,
                             data = filter(fieldex, type == "good taxpayer")))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_12_4 -0.044    0.016   -2.74  0.00612  -0.0754 -0.0125 4088
```

```
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_12_4 -0.0158    0.00873  -1.81  0.0701  -0.0329  0.0013 2990
```

```
## [1] "####. Difference in Effects"
## Diff in effects      SE          t          p-value
##           -0.0282    0.0183    -1.5433    0.1228
```

```
## Diff in effects      SE          t          p-value
##           -0.0282    0.0183    -1.5433    0.1228
```

```
# Web access
comp.eff(difference_in_means(web_bill_DiD ~ pooled_12_4,
                             data = filter(fieldex, type == "bad taxpayer")),
         difference_in_means(web_bill_DiD ~ pooled_12_4,
                             data = filter(fieldex, type == "good taxpayer")))
```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_12_4 -0.00168    0.0112  -0.15   0.881  -0.0237  0.0203 4134
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_12_4 -0.00456    0.0133  -0.342  0.732  -0.0307  0.0215 3024
## [1] "#####. Difference in Effects"
## Diff in effects          SE              t          p-value
##           0.00287          0.01741          0.16503          0.86893

## Diff in effects          SE              t          p-value
##           0.00287          0.01741          0.16503          0.86893
```

```
#####
# TABLE 17. FIELD EXPERIMENT. Good and bad taxpayers. Social vs
# individual sanctions. Comparison of treatments 3 vs 5. Test
# using compliance conditional on significant effects for missed
# payment, number of payments owed or total debt.
#####

# Missed payments
difference_in_means(missed_payment_DiD ~ pooled_3_5, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_3_5  0.00949    0.0101  0.935   0.35  -0.0104  0.0294 7123
```

```
# Web access
difference_in_means(web_bill_DiD ~ pooled_3_5, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_3_5  0.0211    0.00929  2.27  0.0234  0.00286  0.0393 7171
```

```
# Nr of payments owed
difference_in_means(payments_owed_DiD ~ pooled_3_5, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_3_5  0.00205    0.0271  0.0755  0.94  -0.0512  0.0553 5162
```

```
# Compliance
difference_in_means(compliance_DiD ~ pooled_3_5, data = fieldex)
```

```
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_3_5  0.00888    0.00983  0.903  0.366  -0.0104  0.0282 7165
```

```
#####
# TABLE 18. FIELD EXPERIMENT. Social vs individual sanctions.
# Comparison of effects for good and bad taxpayers.
# Comparison of treatments 3 vs 5. Test using compliance conditional
# on significant effects for missed payment, number of payments owed or total debt.
#####
```

```
# Missed payments
comp.eff(difference_in_means(missed_payment_DiD ~ pooled_3_5,
                             data = filter(fieldex, type == "bad taxpayer")),
         difference_in_means(missed_payment_DiD ~ pooled_3_5,
                             data = filter(fieldex, type == "good taxpayer")))

```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_3_5 0.00983    0.0158   0.623   0.533 -0.0211  0.0408 4160
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_3_5 0.00623    0.00925  0.673   0.501 -0.0119  0.0244 2965
## [1] "####. Difference in Effects"
## Diff in effects          SE          t          p-value
##           0.00361          0.01829          0.19711          0.84375

## Diff in effects          SE          t          p-value
##           0.00361          0.01829          0.19711          0.84375
```

```
# Web access
comp.eff(difference_in_means(web_bill_DiD ~ pooled_3_5,
                             data = filter(fieldex, type == "bad taxpayer")),
         difference_in_means(web_bill_DiD ~ pooled_3_5,
                             data = filter(fieldex, type == "good taxpayer")))

```

```
## [1] "Difference in Means 1"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_3_5 0.0143     0.0116   1.23   0.218 -0.00845  0.037 4205
## [1] "Difference in Means 2"
## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## pooled_3_5 0.0316     0.0152   2.08   0.0378 0.00178  0.0615 2963
## [1] "####. Difference in Effects"
## Diff in effects          SE          t          p-value
##           -0.0174          0.0191          -0.9073          0.3643

## Diff in effects          SE          t          p-value
##           -0.0174          0.0191          -0.9073          0.3643
```

```
#####
# PAP 2 - SURVEY EXPERIMENT
```

```
message("load data")
```

```
## load data
```

```
load("survey_data.Rda")
#####

#####
# Social vs Individual Benefit
#####

# Pooling the individual benefits treatments (questionnaire versions 2 and 3)
# and recoding as treatment=1.
survey_data$social_individual <- ifelse((survey_data$treatment==2|
                                         survey_data$treatment==3),1,NA)
# Recoding the social benefits treatment as 0.
survey_data$social_individual <- ifelse((survey_data$treatment==1),0,
                                         survey_data$social_individual)

# Outcome: "Policies that reward good taxpayers are a waste of money"
# totally disagree (0) - totally agree (10)
ben1 <- difference_in_means(S1p1 ~ social_individual, data = survey_data)

# Outcome: "It is worth it to be up to date with ones taxes"
# totally disagree (0) - totally agree (10)
ben2 <- difference_in_means(S1p3 ~ social_individual, data = survey_data)

social_individual <- rbind.data.frame(ben1, ben2)
rownames(social_individual) <- c("Rewards are waste of money",
                                "Worth it to be up to date")

# Adding p-value adjustments
social_individual <- social_individual[order(social_individual[,6], decreasing=F),]
# Ordering p-values in decreasing order
ordered.ps <- social_individual[, 6]
# Building reference vector to compare to ordered p-values
FDR_reference <- .05*(1:length(ordered.ps)/length(ordered.ps))
# Comparing p-values to referece vector
FDR <- as.data.frame(cbind(ordered.ps, FDR_reference, ordered.ps<=FDR_reference))
FDR[,3] <- as.numeric(FDR[,3])
if (sum(FDR[,3])>0){
  fdr <- which(FDR[,1]==max(FDR[,1][FDR[,3]==1]))
  FDR[,4] <- c(rep("reject null", fdr), rep("do not reject", nrow(FDR)-fdr))}

if (sum(FDR[,3])==0){
  FDR[,4] <- rep("do not reject", nrow(FDR))}

Bonferroni_reference <- rep(.05/nrow(FDR), nrow(FDR))
Bonferroni_reject <- ifelse(ordered.ps<=Bonferroni_reference,
                            "reject null", "do not reject")

social_individual <- cbind(social_individual, FDR[,c(2,4)],
                          Bonferroni_reference,
                          Bonferroni_reject)
```

```
names(social_individual)[17] <- "FDR_reject"
social_individual
```

```
##              coefficients std.error   df nobs statistic p.value
## Worth it to be up to date    -0.3061    0.142 1247 1685   -2.161  0.0309
## Rewards are waste of money   -0.0343    0.188 1152 1664   -0.183  0.8552
##              conf.low conf.high alpha          term outcome
## Worth it to be up to date   -0.584   -0.0282  0.05 social_individual   S1p3
## Rewards are waste of money  -0.403    0.3345  0.05 social_individual   S1p1
##              condition2 condition1 vcov  design FDR_reference
## Worth it to be up to date         1         0 0.0201 Standard         0.025
## Rewards are waste of money         1         0 0.0353 Standard         0.050
##              FDR_reject Bonferroni_reference Bonferroni_reject
## Worth it to be up to date do not reject          0.025   do not reject
## Rewards are waste of money do not reject          0.025   do not reject
```

```
#####
# Discretionary vs lottery allocation of benefits
#####

# Generating discretionary benefits dummy where surveys with the discretionary version
# of the survey are 1.
survey_data$treat_discretion <- ifelse((survey_data$treatment==4),1,0)

# Outcome: "In Montevideo, rewards for good taxpayers go to the same people as always"
# totally disagree (0) - totally agree (10)
discretion1 <- difference_in_means(S1p4 ~ treat_discretion,
                                  data = survey_data)

discretion1
```

```
## Design: Standard
##              Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper DF
## treat_discretion    1.05    0.219    4.81 0.00000184    0.623    1.48 691
```

```
# Outcome: "Policies that reward good taxpayers are a waste of money"
# totally disagree (0) - totally agree (10)
discretion2 <- difference_in_means(S1p1 ~ treat_discretion,
                                  data = survey_data)

discretion2
```

```
## Design: Standard
##              Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper DF
## treat_discretion  -0.0219    0.177   -0.124    0.901   -0.369    0.325 979
```

```
# Outcome: "It is worth it to be up to date with ones taxes"
# totally disagree (0) - totally agree (10)
discretion3 <- difference_in_means(S1p3 ~ treat_discretion,
                                  data = survey_data)

discretion3
```

```
## Design: Standard
##              Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper DF
## treat_discretion  -0.477    0.151   -3.16  0.00164   -0.774   -0.181 902
```

```

# Outcome: "In general, the municipal government does a good job"
# totally disagree (0) - totally agree (10)
discretion4 <- difference_in_means(S1p2 ~ treat_discretion,
                                  data = survey_data)

discretion4

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## treat_discretion -0.168      0.141  -1.19   0.234  -0.445   0.109 1038

# Outcome: "How would you classify the taxes that the municipal
# government charges in gene
# very just (1) - not just at all (4)
discretion5 <- difference_in_means(S1p5 ~ treat_discretion,
                                  data = survey_data)

discretion5

## Design: Standard
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper  DF
## treat_discretion  0.0354      0.0352   1.01   0.314  -0.0336  0.105 1022

discretion <- rbind.data.frame(discretion1, discretion2, discretion3, discretion4, discretion5)
rownames(discretion) <- c("Rewards go to the same people as always",
                          "Rewards are waste of money",
                          "Worth it to be up to date",
                          "Mun.gov. does a good job",
                          "Mun. taxes are just")

# Adding p-value adjustments
discretion <- discretion[order(discretion[,6], decreasing=F),]
# Ordering p-values in decreasing order
ordered.ps <- discretion[,6]
# Building reference vector to compare to ordered p-values
FDR_reference <- .05*(1:length(ordered.ps)/length(ordered.ps))
# Comparing p-values to referece vector
FDR <- as.data.frame(cbind(ordered.ps, FDR_reference, ordered.ps<=FDR_reference))
FDR[,3] <- as.numeric(FDR[,3])
if (sum(FDR[,3])>0){
  fdr <- which(FDR[,1]==max(FDR[,1][FDR[,3]==1]))
  FDR[,4] <- c(rep("reject null", fdr), rep("do not reject", nrow(FDR)-fdr))}

if (sum(FDR[,3])==0){
  FDR[,4] <- rep("do not reject", nrow(FDR))}

Bonferroni_reference <- rep(.05/nrow(FDR), nrow(FDR))
Bonferroni_reject <- ifelse(ordered.ps<=Bonferroni_reference,"reject null", "do not reject")

discretion <- cbind(discretion, FDR[,c(2,4)],
                   Bonferroni_reference,
                   Bonferroni_reject)

```

```
names(discretion)[17] <- "FDR_reject"
discretion
```

```
##              coefficients std.error   df nobs
## Rewards go to the same people as always      1.0521   0.2187  691 1542
## Worth it to be up to date                    -0.4775   0.1512  902 2266
## Mun.gov. does a good job                     -0.1682   0.1412 1038 2313
## Mun. taxes are just                          0.0354   0.0352 1022 2291
## Rewards are waste of money                   -0.0219   0.1770  979 2234
##              statistic    p.value conf.low conf.high
## Rewards go to the same people as always      4.812 0.00000184   0.6228   1.481
## Worth it to be up to date                   -3.158 0.00164060  -0.7742  -0.181
## Mun.gov. does a good job                    -1.191 0.23379546  -0.4453   0.109
## Mun. taxes are just                         1.007 0.31401306  -0.0336   0.105
## Rewards are waste of money                  -0.124 0.90147452  -0.3692   0.325
##              alpha          term outcome
## Rewards go to the same people as always  0.05 treat_discretion   S1p4
## Worth it to be up to date               0.05 treat_discretion   S1p3
## Mun.gov. does a good job                 0.05 treat_discretion   S1p2
## Mun. taxes are just                     0.05 treat_discretion   S1p5
## Rewards are waste of money               0.05 treat_discretion   S1p1
##              condition2 condition1   vcov  design
## Rewards go to the same people as always    1          0 0.04782 Standard
## Worth it to be up to date                  1          0 0.02286 Standard
## Mun.gov. does a good job                   1          0 0.01994 Standard
## Mun. taxes are just                       1          0 0.00124 Standard
## Rewards are waste of money                 1          0 0.03133 Standard
##              FDR_reference  FDR_reject
## Rewards go to the same people as always    0.01  reject null
## Worth it to be up to date                 0.02  reject null
## Mun.gov. does a good job                   0.03 do not reject
## Mun. taxes are just                       0.04 do not reject
## Rewards are waste of money                 0.05 do not reject
##              Bonferroni_reference Bonferroni_reject
## Rewards go to the same people as always    0.01    reject null
## Worth it to be up to date                 0.01    reject null
## Mun.gov. does a good job                   0.01    do not reject
## Mun. taxes are just                       0.01    do not reject
## Rewards are waste of money                 0.01    do not reject
```

```
#####
# Fines and charges vs. benefits of tax holidays
#####

# Creating dataframe with relevant treatments and outcomes.
# Keeping outcomes we want for benefits
ben <- survey_data[(survey_data$treatment!=4),names(survey_data) %in%
  c("treatment", "S1p2", "S1p3","S1p5" )]
names(ben)
```

```
## [1] "S1p2"      "S1p3"      "S1p5"      "treatment"
```

```

# Benefits pooled (S1p2) (A, B and C)
ben$benefits_punishments <- 1

# versus fines and charges pooled (M1p3) (A, B, C and D)
fin <- survey_data[,names(survey_data) %in% c("treatment", "M1p2", "M1p3", "M1p6")]
names(fin)

## [1] "treatment" "M1p2"      "M1p3"      "M1p6"

# Pooling punishments
fin$benefits_punishments <- 0

# For three questions the outcomes are the same in the punishments and benefits conditions
# but have different survey question numbers. Here we rename the variables so
# that we can bind the datasets into one.
names(ben)

## [1] "S1p2"          "S1p3"          "S1p5"
## [4] "treatment"    "benefits_punishments"

names(ben)[1:3] <- c("M1p3", "M1p2", "M1p6")
pooled <- rbind(ben,fin)

# Outcome: "In general, the municipal government does a good job"
# totally disagree (0) - totally agree (10)
benefits_punishments1 <- difference_in_means(M1p3 ~ benefits_punishments, data = pooled)
benefits_punishments1

## Design: Standard
##
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper
## benefits_punishments  -0.1    0.0958  -1.04  0.296  -0.288  0.0877
##
##           DF
## benefits_punishments 3727

# Outcome: "In Montevideo, it is worth it to be up to date on ones taxes"
# totally disagree (0) - totally agree (10)
benefits_punishments2 <- difference_in_means(M1p2 ~ benefits_punishments, data = pooled)
benefits_punishments2

## Design: Standard
##
##           Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper
## benefits_punishments  -0.211  0.0905  -2.33  0.0199 -0.388 -0.0334
##
##           DF
## benefits_punishments 3606

# Outcome: "How would you classify the taxes that the municipal government charges?"
# very just (1) - not just at all (4)
benefits_punishments3 <- difference_in_means(M1p6 ~ benefits_punishments, data = pooled)
benefits_punishments3

```

```

## Design: Standard
##              Estimate Std. Error t value Pr(>|t|) CI Lower CI Upper
## benefits_punishments 0.00835    0.0236  0.354   0.724  -0.0379  0.0546
##              DF
## benefits_punishments 3676

benefits_punishments <- rbind.data.frame(benefits_punishments1,
                                         benefits_punishments2,
                                         benefits_punishments3)
rownames(benefits_punishments) <- c("Mun. gov. does a good job",
                                     "Worth it to be up to date",
                                     "Mun. taxes are just")

# Adding p-value adjustments
benefits_punishments <- benefits_punishments[order(benefits_punishments[,6], decreasing=F),]
# Ordering p-values in decreasing order
ordered.ps <- benefits_punishments[,6]
# Building reference vector to compare to ordered p-values
FDR_reference <- .05*(1:length(ordered.ps)/length(ordered.ps))
# Comparing p-values to reference vector
FDR <- as.data.frame(cbind(ordered.ps, FDR_reference, ordered.ps<=FDR_reference))
FDR[,3] <- as.numeric(FDR[,3])
if (sum(FDR[,3])>0){
  fdr <- which(FDR[,1]==max(FDR[,1][FDR[,3]==1]))
  FDR[,4] <- c(rep("reject null", fdr), rep("do not reject", nrow(FDR)-fdr))}

if (sum(FDR[,3])==0){
  FDR[,4] <- rep("do not reject", nrow(FDR))}

Bonferroni_reference <- rep(.05/nrow(FDR), nrow(FDR))
Bonferroni_reject <- ifelse(ordered.ps<=Bonferroni_reference,"reject null", "do not reject")

benefits_punishments <- cbind(benefits_punishments, FDR[,c(2,4)],
                              Bonferroni_reference,
                              Bonferroni_reject)

names(benefits_punishments)[17] <- "FDR_reject"
benefits_punishments

##              coefficients std.error   df nobs statistic p.value
## Worth it to be up to date   -0.21077   0.0905 3606 3958   -2.329 0.0199
## Mun. gov. does a good job   -0.10004   0.0958 3727 4008   -1.045 0.2963
## Mun. taxes are just         0.00835    0.0236 3676 3993    0.354 0.7235
##              conf.low conf.high alpha          term outcome
## Worth it to be up to date -0.3882  -0.0334 0.05 benefits_punishments M1p2
## Mun. gov. does a good job -0.2878   0.0877 0.05 benefits_punishments M1p3
## Mun. taxes are just       -0.0379   0.0546 0.05 benefits_punishments M1p6
##              condition2 condition1   vcov  design FDR_reference
## Worth it to be up to date         1         0 0.008187 Standard    0.0167
## Mun. gov. does a good job         1         0 0.009173 Standard    0.0333
## Mun. taxes are just               1         0 0.000557 Standard    0.0500
##              FDR_reject Bonferroni_reference Bonferroni_reject
## Worth it to be up to date do not reject          0.0167    do not reject
## Mun. gov. does a good job do not reject          0.0167    do not reject

```

Mun. taxes are just

do not reject

0.0167

do not reject